# PORTFOLIO HIGHLIGHTS

Contact: 707-980-1136

# **Company Juice**

Company Juice is a team of web developers, programmers, and social media marketing directors that have released over 100 hyper-local ecommerce, real estate, and retail websites, complete with digital marketing campaign strategies and execution. I have had the privilege of being Director of Marketing at this growing company in Northern California for the last 7 years. My primary role made me responsible for all online and offline marketing initiatives for both the Company and all respective Client campaigns. My secondary roles have included Senior Web Application Developer, Lead Web UI/UX Designer, Email Marketing Manager, and IT Support Guru.

With the powerful advertising platforms of Facebook, Google, Twitter, Instagram, and YouTube, using WordPress as our website framework and Ecommerce platform, I was able to work with over 50 companies to develop and manage over 20 complete digital marketing and lead capture campaigns, with a wide range of marketing budgets.

### companyjuice.com



Please enjoy the following examples from my portfolio with Company Juice...

Source: <a href="https://companyjuice.com/portfolio/">https://companyjuice.com/portfolio/</a>

# SolarCraft

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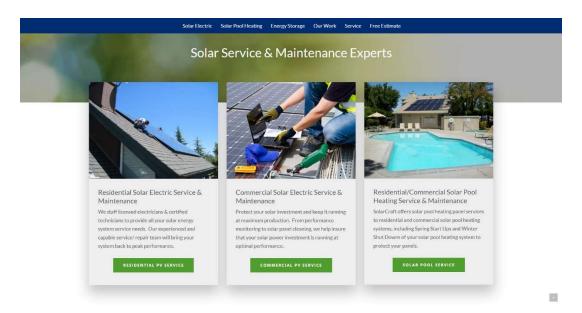
A mighty team effort to restructure and redesign the new website for North Bay's Leading Solar Provider, SolarCraft. It first began with a logo redesign, followed by healthy Facebook & Google marketing campaigns, search engine optimization, and countless design mockups. After 4 months of design and development, as Lead Web Developer on the project, I was delighted to see the release of such a powerful website. This highly thought-out marketing tool is sure to earn and nurture leads for years to come.

# solarcraft.com



### Solar is Better Energy for Your Home

Installing solar photovoltaic panels on your home is one of the best investments you can make — for yourself, for your community and for the planet. Whether you go 100% solar in your home, or just eliminate the most expensive top-tier portion of your bill— the financial and environmental benefits of solar has never been better. Switching to solar energy protects you from rising energy rates, lowers your monthly electricity bill and increases the value of your home (often by more than the cost of installing solar). Solar Craft offers custom solutions with a wide range of products, design/build options and flexible purchasing methods are available to meet your goals; including financing with payments less than you are currently paying your utility!



# Onica

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As the explosive growth of start-ups go, Onica was at its peak productivity last year. As part of a digital marketing team in Novato, California, I was responsible for communicating with the marketing project stakeholders to provide design mockups and live prototypes for the company's website. Onica's site now supports fast video playback on an active homepage, with functional CTA's and navigational paths with analytical help from Hotjar Heat Maps and Google Analytics.

### onica.com



# PageSpeed Insights https://www.onica.com/ Mobile Desktop Optimization Good Medium 88 / 100 72 / 100

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# Mendocino Film Festival

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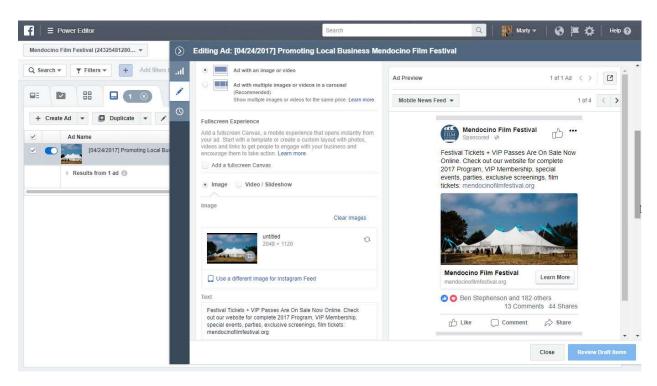
I had the privilege of exclusively representing the 12th Annual Mendocino Film Festival event as social media advertising and digital marketing consultant. With the powerful advertising platforms of Facebook, Google, Twitter, Instagram, and YouTube, using WordPress as our website framework and Ecommerce platform, I was able to acquire a 286% Return on Investment (ROI) for our digital marketing budget, as well as increasing our social media followers by 17% in just four months. This is a highly-targeted marketing demographic, so these positive results are quite substantial for the client.

# mendocinofilmfestival.org

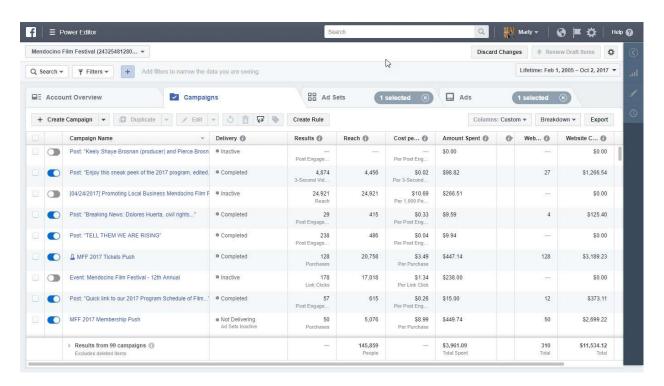


We chose to use Facebook Advertising as our primary source for digital marketing. Facebook has proven most effective among online advertisers in the last few years, allowing us to hyper-target our audiences with key demographic data and interests that we choose. Compared to Google AdWords and AdSense, Facebook Ads outperformed by more than 250%. Instagram, being owned and operated by Facebook, provided an additional 5% boost in profitable online marketing.

Please see the following screenshots of our Facebook advertising campaigns...



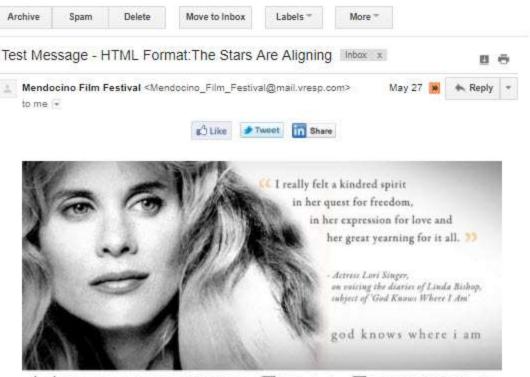
Example: Facebook Advertisement Development



Example: Facebook Business Manager – Campaign Overview

Example: Email Marketing Newsletter to Mendocino Film Festival List using Vertical Response

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# MENDOCINO FILM FESTIVAL

Our list of attendees for the Festival, June 1-4, keeps growing.

In addition to Pierce and Keely Shaye Brosnan coming to show their film Poisoning Paradise, the festival will host actress/cellist Lori Singer who will be attending to support God Knows Where I Am, along with filmmakers Jedd and Todd Wider. Singer provides the soulful narration to the artful documentary which explores homelessness and mental illness. Besides starring in '80s classics like Footloose and Fame, Singer recently produced the acclaimed, Emmy-winning HBO documentary Mea Maxima Culpa: Silence in the House of God.



Source: <a href="https://companyjuice.com/news/portfolio/mendocino-film-festival/">https://companyjuice.com/news/portfolio/mendocino-film-festival/</a>

# Wynn Coastal Planning

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Wynn Coastal Planning team works with land owners to navigate Mendocino County's Coastal Zones planning permit process to secure Development Permits. Their team of land use planners, biologists, geologists, and consultants work across numerous office locations and in the field, primarily using Apple, Microsoft, and Google technologies to communicate across their complex network at a fast pace.

I began working with the growing team of Wynn Coastal Planning in Fort Bragg, California in 2015, first in web design and online marketing consulting, eventually involving web application development to sync Dropbox accounts with a private WordPress membership site.

As the company's workforce and client base grew, I started to provide IT Support for the expanding demands. This included advanced Mac and PC networking, GIS business software troubleshooting, and overall IT maintenance. Currently, I maintain a website support contract with this company that focuses on generating new business leads using Facebook marketing and WordPress landing pages.

# wcplan.com



Source: https://companyjuice.com/news/portfolio/wynn-coastal-planning/

### Jordan Real Estate Partners

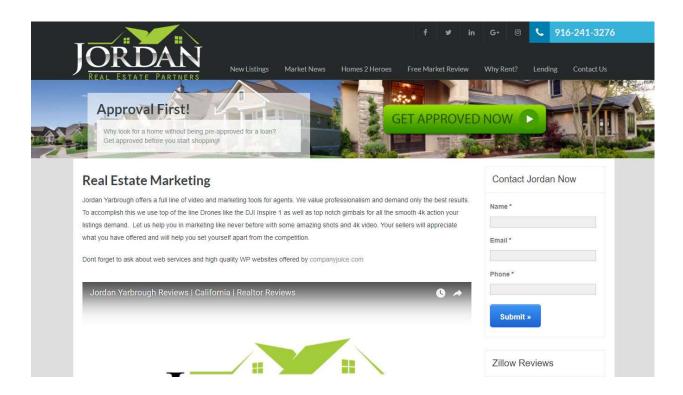
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Jordan Yarbrough is an active expert and multi-licensed Mortgage Broker and Real Estate Broker, with a team of Loan Officers and Real Estate professionals working with him. Jordan Real Estate Partners have been working with the Company Juice team for over 10 years on web projects providing consistent targeted lead generation that convert to real sales with our proven 3-point approach:

- 1. Develop Unique Landing Pages ("The Capture Pages"),
- 2. Deliver Social Media Posts ("The Mood Setters"), and
- 3. Support Broad-Industry Media Syndication ("The Audience").

Working with Jordan RE Partners has proven our successful, long-term business development ethics and ability to consistently execute successful digital marketing campaigns using, Facebook, Instagram, Google, WordPress, and a line-up of Customer Relationship Management (CRM) services for the real estate industry, including MailChimp, Vertical Response, AllClients, Top Producer, Act-On, and more.

# jordanrepartners.com



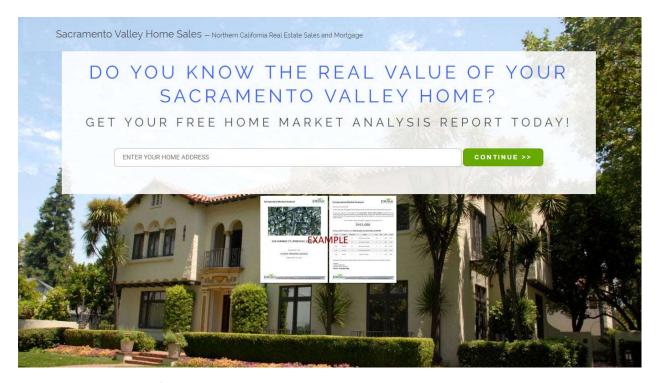
Here are a few digital marketing campaigns and landing pages developed for Jordan RE Partners:



An Estimate of Your Home's Current Value...

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Example: Landing Page for targeted lead capture



Example: Landing Page for targeted lead capture

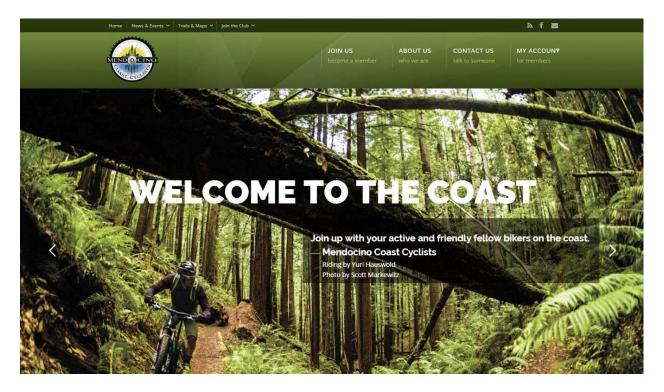
Source: <a href="https://companyjuice.com/news/portfolio/jordan-real-estate-partners/">https://companyjuice.com/news/portfolio/jordan-real-estate-partners/</a>

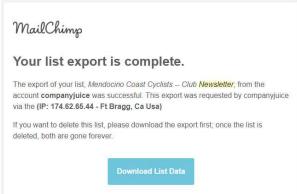
# Mendocino Coast Cyclists

As Director of Marketing at Company Juice, I am also the Secretary on the Board of Directors for Mendocino Coast Cyclists mountain biking club in Fort Bragg, California. As consultant for MCC bike club, I exclusively provide and promote the website design and online membership platform, complete with Ecommerce recurring membership subscriptions, t-shirt sales, and donation acceptance. I also manage the growing Email Marketing campaigns in order to attract new members and renew existing members.

Using the powerful online advertising platforms of MailChimp, Facebook, Google, Twitter, Instagram, and YouTube, while using WordPress as the website framework and Ecommerce platform, we are able to support 300+ members of this growing recreation community as a 501(c)3 non-profit organization. This continues to be a highly-targeted marketing audience, so our positive results are quite substantial for the organization.

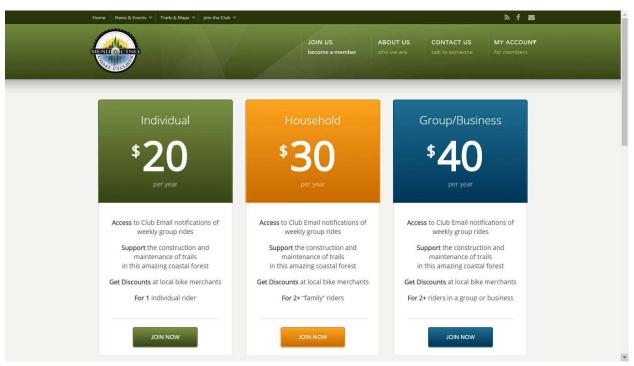
# mendocc.org



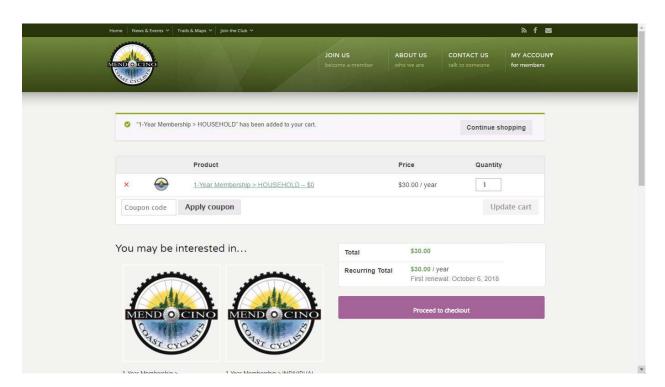


Email Marketing continues to be the most effective and profitable form of targeted digital marketing. I have helped manage the email newsletters and mailing lists for this growing organization. Within the first year, I increased the club's membership by 120%, while integrating real-time communications between members via email. The club also refers to me as Membership Czar, as I provide support for members via email. Email truly is the most powerful digital marketing tool in my skill set.

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Membership Join Page for Mendocino Coast Cyclists



Recurring Membership Subscription Payments for Mendocino Coast Cyclists Club

Source: <a href="https://companyjuice.com/news/portfolio/mendocino-coast-cyclists/">https://companyjuice.com/news/portfolio/mendocino-coast-cyclists/</a>

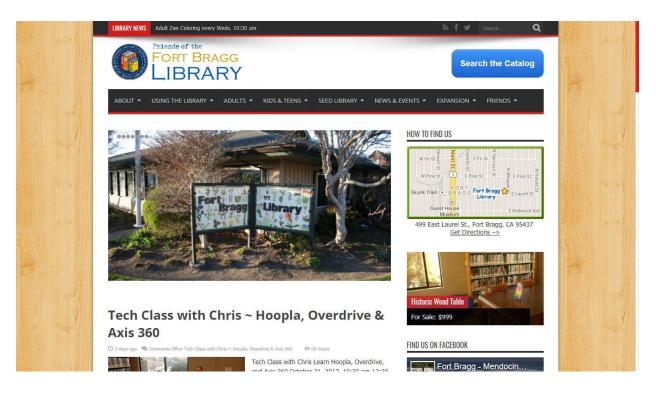
# Fort Bragg Library

Contact: 707-980-1136

Fort Bragg Library is a branch of the Mendocino County Library and part of a 3-county consortium, Mendocino, Lake and Sonoma Counties, where we share a free exchange of Library services and materials. Fort Bragg Library is a Public Library funded by Mendocino County tax revenues with supplemental funding provided through the diligent fundraising efforts of the "Friends of the Fort Bragg Library" organization and generous patron donations.

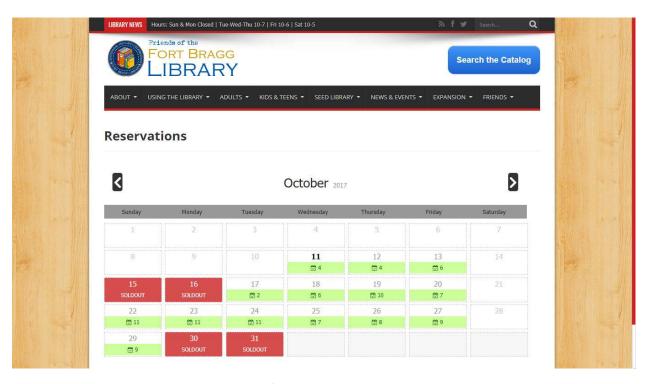
I began improvements to the library's main website starting in 2015, migrating all historical content into the WordPress web framework, allowing uninhibited opportunity for library information growth. I shot new photographs of the location for marketing and website content purposes. Later, I helped integrate and maintain an online reservation system for the library's Community Room, allowing real-time interaction with the library staff and Reservation Calendar, as well as an advanced Events Calendar.

# fortbragglibrary.org



Fort Bragg Library is a part of Mendocino County Library Group located on the beautiful Northern Mendocino Coast in Fort Bragg, California.

I continue to support the library's website development and maintenance. As the library's website grows with content and community event information, daily traffic continues to increase, and real-world foot traffic rises, which is the ultimate marketing goal of this non-profit organization. I am proud to see such success with such a small-town community effort.



Community Room Reservations -- Friends of the Fort Bragg Library



Events Calendar -- Friends of the Fort Bragg Library

Source: <a href="http://companyjuice.com/news/portfolio/fort-bragg-library-mendocino-county-ca/">http://companyjuice.com/news/portfolio/fort-bragg-library-mendocino-county-ca/</a>

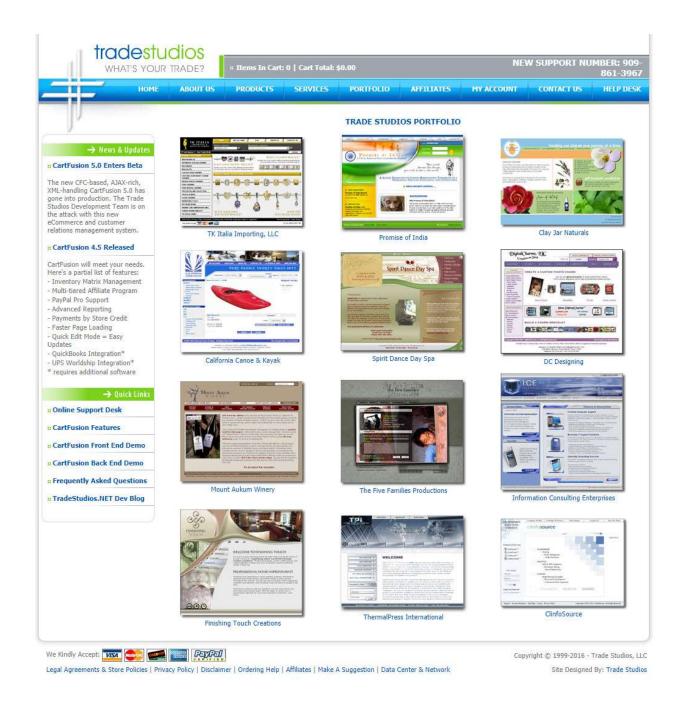
# **Trade Studios**

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At Trade Studios, LLC, I wrote a complete ecommerce web application called CartFusion, written in the Adobe ColdFusion framework with JavaScript, CSS, HTML. As Lead Developer, Marketing Director, and President, I led a team of ColdFusion developers to support our CartFusion clients. During my 7 years with Trade Studios, I designed and developed over 50 websites using ColdFusion and WordPress, and helped manage the hosting of these websites on Linux and Windows dedicated servers. (This is where I learned QuickBooks as well.)

# tradestudios.com





Trade Studios is now owned and supported by Mountain View Technology in Rancho Cucamonga, California, and continues to provide ecommerce and website design success. Their website still proudly displays the major projects I led and contributed to.

Source: <a href="https://companyjuice.com/news/portfolio/trade-studios-web-graphic-design/">https://companyjuice.com/news/portfolio/trade-studios-web-graphic-design/</a>